



# UNIVERSITÀ DI PAVIA

Anno Accademico 2019/2020

## PLANNING, MANAGEMENT AND SUPPLY OF GOODS AND SERVICES

<b>Anno immatricolazione</b>	2018/2019
<b>Anno offerta</b>	2019/2020
<b>Normativa</b>	DM270
<b>SSD</b>	ING-IND/35 (INGEGNERIA ECONOMICO-GESTIONALE)
<b>Dipartimento</b>	DIPARTIMENTO DI INGEGNERIA INDUSTRIALE E DELL'INFORMAZIONE
<b>Corso di studio</b>	INDUSTRIAL AUTOMATION ENGINEERING - INGEGNERIA DELL'AUTOMAZIONE INDUSTRIALE
<b>Curriculum</b>	PERCORSO COMUNE
<b>Anno di corso</b>	2°
<b>Periodo didattico</b>	Secondo Semestre (02/03/2020 - 12/06/2020)
<b>Crediti</b>	3
<b>Ore</b>	23 ore di attività frontale
<b>Lingua insegnamento</b>	English
<b>Tipo esame</b>	SCRITTO E ORALE CONGIUNTI
<b>Docente</b>	FUGAZZA FABIO LUIGI (titolare) - 3 CFU
<b>Prerequisiti</b>	Are those required for enrollment in the Faculty.
<b>Obiettivi formativi</b>	The course is promoted by Confindustria Pavia with the intervention of some Member companies. At the end of the course the student should have acquired, within the framework of specific experiences directly placed into employment, the fundamental knowledge that are the foundation for the development and management of an entire industrial project, from its initial characterization until its engineering and manufacturing.
<b>Programma e contenuti</b>	Detailed course program Conception of a new product and market identification Design and industrialization of a product Management of an industrial contract Management of sales networks Personnel management Economic analysis of industrial costs and

	<p>maintenance policies in the production of a Company.</p>
<b>Metodi didattici</b>	<p>Lectures (hours/year in lecture theatre): 23 Practical class (hours/year in lecture theatre): 0 Practicals / Workshops (hours/year in lecture theatre): 0</p>
<b>Testi di riferimento</b>	<p>References and teaching materials will be referred by teachers in lessons.</p>
<b>Modalità verifica apprendimento</b>	<p>The exam consists of a written report on one of the topics covered during the course and in a relative oral test. Forward a written report, at least 10 days before the examination, to the following address <a href="mailto:f.fugazza@confindustria.pv.it">f.fugazza@confindustria.pv.it</a></p>
<b>Altre informazioni</b>	<p>The exam consists of a written report on one of the topics covered during the course and in a relative oral test. Forward a written report, at least 10 days before the examination, to the following address <a href="mailto:f.fugazza@confindustria.pv.it">f.fugazza@confindustria.pv.it</a></p>
<b>Obiettivi Agenda 2030 per lo sviluppo sostenibile</b>	<p><a href="#">\$lbl_legenda_sviluppo_sostenibile</a></p>