



PLANNING, MANAGEMENT AND SUPPLY OF GOODS AND SERVICES

Anno immatricolazione	2019/2020
Anno offerta	2020/2021
Normativa	DM270
SSD	ING-IND/35 (INGEGNERIA ECONOMICO-GESTIONALE)
Dipartimento	DIPARTIMENTO DI INGEGNERIA INDUSTRIALE E DELL'INFORMAZIONE
Corso di studio	INDUSTRIAL AUTOMATION ENGINEERING - INGEGNERIA DELL'AUTOMAZIONE INDUSTRIALE
Curriculum	PERCORSO COMUNE
Anno di corso	2°
Periodo didattico	Secondo Semestre (08/03/2021 - 14/06/2021)
Crediti	3
Ore	23 ore di attività frontale
Lingua insegnamento	English
Tipo esame	SCRITTO E ORALE CONGIUNTI
Docente	FUGAZZA FABIO LUIGI (titolare) - 3 CFU
Prerequisiti	Are those required for enrollment in the Faculty.
Obiettivi formativi	The course is promoted by Confindustria Pavia with the intervention of some Member companies. At the end of the course the student should have acquired, within the framework of specific experiences directly placed into employment, the fundamental knowledge that are the foundation for the development and management of an entire industrial project, from its initial characterization until its engineering and manufacturing.
Programma e contenuti	Detailed course program Conception of a new product and market identification Design and industrialization of a product Management of an industrial contract Management of sales networks Personnel management Economic analysis of industrial costs and

	maintenance policies in the production of a Company.
Metodi didattici	Lectures (hours/year in lecture theatre): 23 Practical class (hours/year in lecture theatre): 0 Practicals / Workshops (hours/year in lecture theatre): 0
Testi di riferimento	References and teaching materials will be referred by teachers in lessons.
Modalità verifica apprendimento	The exam consists of a written report on one of the topics covered during the course and in a relative oral test. Forward a written report, at least 10 days before the examination, to the following address f.fugazza@confindustria.pv.it
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Obiettivi Agenda 2030 per lo sviluppo sostenibile	\$Ibl legenda sviluppo sostenibile